

# Utah Smart Site Business Profile Footprints, Inc.

#### **Contact:**

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## Website:

www.footprints-inc.com

#### **NAICS Code(s):**

541511 Custom Computer Programming Services

#### Company Established

January 20, 1986

#### **Gross Revenues:**

\$1,000,000- \$2,000,000

#### **Employees:**

10-25

#### **Operating Systems:**

Mac OS Windows 2000 Win XP Win NT

## **Business Relationships:**

4D, Inc. <www.4d.com>
Strategic Planning Services, Inc.
<www.spsinfo.net>

Company Overview: Footprints is a consultant and software development firm specializing in custom software solutions for Windows and Macintosh. By applying structured analysis and problem solving techniques with proven project management methods, Footprints has provided high powered, yet cost effective computer solutions to numbers of clients in education, engineering, business and medicine. The company has established itself as an industry leader in custom client-server software and powerful web solutions. Footprints' international client base is served from offices in Moab and Salt Lake City, Utah and in Clarion, PA.

Footprints custom software can be found in the medical profession (oncology, pharmacy, others), engineering (environmental, aeronautical, manufacturing), finance (bookkeeping, accounting, business management), education (school enrollment, class scheduling), non-profits and commercial software development as well as many other highly specialized fields. With a client base including many Fortune 500 companies as well as numerous smaller companies, a partial list of Footprints customers includes:

Boeing Commercial Airplane Group
Port of Los Angeles
Franklin Covey
Response Oncology
Northwest Natural Gas
AIM Audit
Accident Insurance Services
University of Rochester Medical Center
Nordstrom ...and many others.

#### Key Management and Technical Staff:

Jim Collar- Co-founder, President and Company Principal: Jim has over thirty years experience in the design, construction, test, and management of microcomputer engineering and business software. Extensive background in all phases of project and departmental management including estimating, needs analysis, and proposal preparation as well as development of custom software and data management systems related to project management and engineering. Database design and project development experience in medical systems, sales and marketing, accounting, engineering, other fields.

# Competencies and Experience (last 3 years):

Software development/ computer programming

Website design

Help desk support/ customer relationship management

Network development, management and support

Database development and applications

IT consulting

Port of Los Angeles University of Rochester Med Ctr Ridge Associates

Boeing Commercial Airlines Franklin Covey Old Town School of Folk Music

Accident Insurance Services

Grand County Government Four Corners Behavioral Health

Boeing Commercial Airlines NSAL America Franklin Covey

Ryone Manufacturing



John Andrews- Co-founder, CFO, Vice-President and Company Principal: John has twenty years experience in the manufacturing design, testing and evaluation of computer software and computer and electronic circuits. Project design and management experience with custom software and hardware systems for retail, research, medical, engineering, accounting and general business projects. Project engineering responsibilities including scheduling, supervision of engineers and technicians and project design responsibilities from conception to production. Extensive background in hardware, software and network design, development and installation for numerous computing systems.

Scott Gelvin: Intermountain Operations and Programming Manager: Scott has fifteen years experience in project management, testing, selection, recommendation, needs assessment/analysis, and evaluation of computer software and hardware in the microcomputer area specializing in Macintosh. Developed and maintained Footprints programming standards and development shell. Technical advisor, purchasing liaison, and vendor relation contact for Macintosh based medical pathology department. Extensive experience in 4th Dimension™, Fortran and HTML programming. Footprints staff member for fourteen years.

**Utah Smart Sites**: Footprints, Inc. is a Utah Smart Site Enterprise. The Utah Smart Site Program is an initiative of the Utah Division of Business and Economic Development to encourage the creation of technology-based employment in small communities. For information, contact Les Prall at (801) 538-8804 or <a href="mailto:lprall@utah.gov">lprall@utah.gov</a>.